



**ADDENDUM NO. 2
GCSC COPIERS RFP#1-2013/2014**

Addendum for GCSC Copiers RFP#1-2013/2014 is amended in the following particulars and in these particulars only. All provisions of the original documents shall remain in force, except as specifically modified or changed herein or by other Addenda issued by GCSC. This Addendum is hereby made part of the Contract Documents of the RFP.

RESPONSE TO WRITTEN QUESTIONS RECEIVED:

Question #1: Can you please clarify your answer to question 1 on addendum 1? The question was "What type of equipment do we propose?"

- ❖ **All equipment being proposed shall be new, no used parts or equipment.**

Question #2: I assume vendors can bid any product in their line, even if it is not on State of Florida contract #600-000-11-1, but for all intensive purposes will all vendors be required to follow the Terms and Conditions under the state contract, with the exception of leasing terms? Under the state contract, you can not keep the product after the maximum 60 months. There is no buy-out and keep option. Under standard leasing you would have the option if you choose.

- ❖ **This is an RFP and the only Terms and Conditions are Gulf Coast State College. The information listed in RFP#1-2013/2014. The State Contract Terms and Condition shouldn't have anything to do with this RFP unless I'm missing something. Under this RFP there is no clause to buy out or keep equipment and it is stated that the contract is for 3years (36 months) with two - one (1) year renewal options.**

Question #3: Page 13 "Provide unlimited scans and faxes at no cost to GCSC" This does not mean long-distance charges for faxes, correct?

- ❖ **Yes it includes long distance faxes**

Question #4: On Exhibit A, page 2, Foundation unit is currently a Color MFP, WC7132P. You are requesting only BW units. Are you downgrading the foundation to a BW?

- ❖ **The RFP states all copiers will default to black and white but also make color copies and scans, and faxes. Page 11 of RFP give details for equipment in the Scope**

Question #5: I have a quick question regarding the request for flat rate pricing across the board for the devices in the MFP Fleet. Currently, they are all black and white devices with the exception of the one in Foundation so based on the RFP you are asking for all color capable devices to replace the current equipment. Is this correct? If so, I have the following question because in today's market the cost for color prints is approximately 10 times the cost of B&W prints. In order for vendors to quote pricing that would include unlimited color prints they must build in very large service bases to cover the potential of



large color volumes.

- ❖ The committee wants a monthly rate with unlimited copies, scans and faxes. That pricing shall include black and white copies, color copies, black & white scans, color scans, local faxes and long distance faxes.
- ❖ Clarification: I posted the wrong date and time for final questions on addendum #1 the correct date and time is listed below: November 20, 2013 at 4:00 PM Central Standard Time.

November 20, 2013 at 4:00PM is the last date and time vendors can submit final questions on this project. All vendors are responsible for receiving and reading Addendums on project. All Addendums will be post at gulfcoast.edu/procurement.

Fred Brown, Procurement Director

Signature

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